

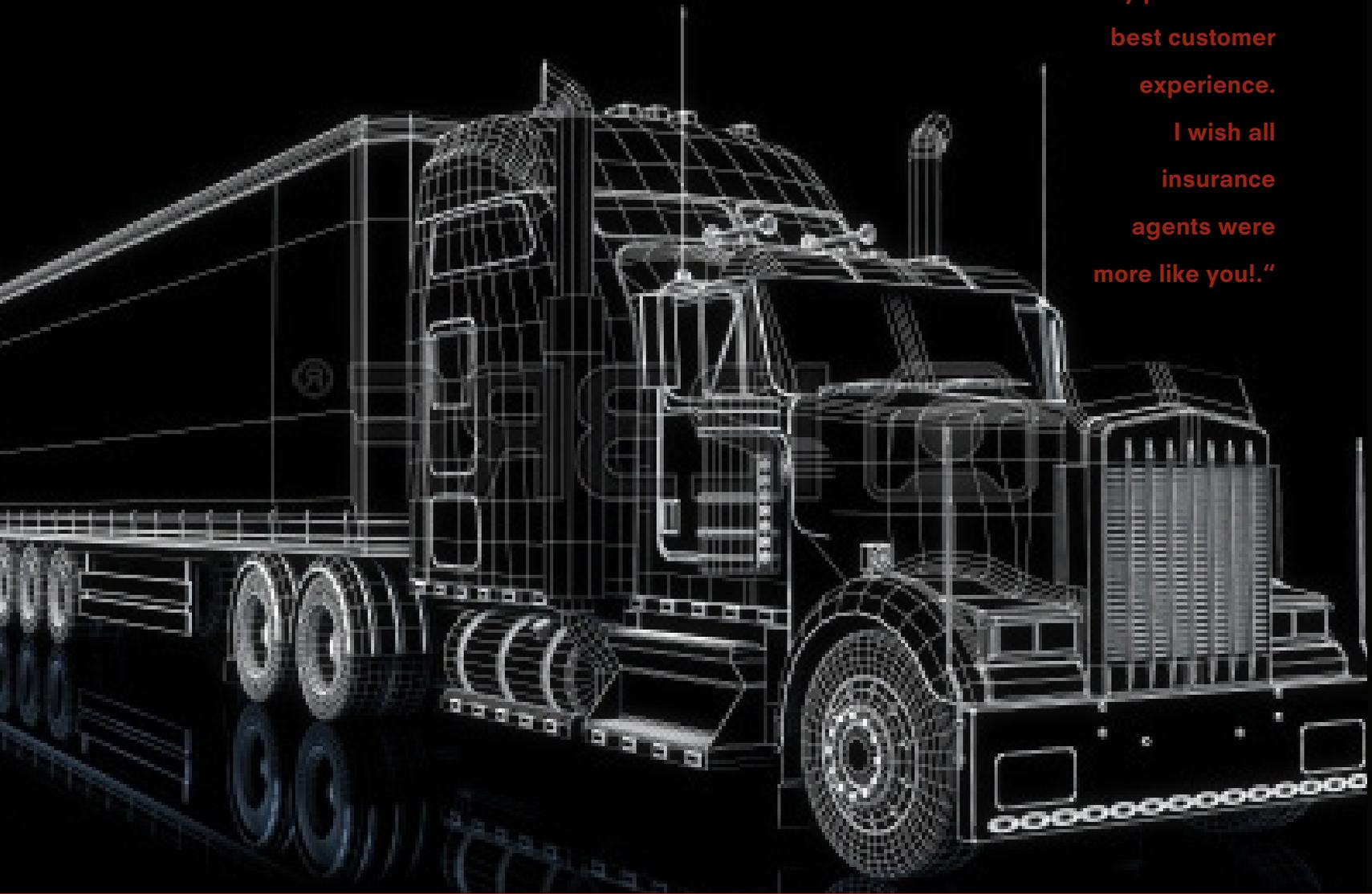


Insurance Benefits
Resource Group

Navigating The Best Coverage

For Your Trucking/Transportation Needs

*"You truly provide the
best customer
experience.
I wish all
insurance
agents were
more like you!"*



- Trucking/Transportation • Construction/Contractors • Manufacturing/Distribution
- Professional Services • Individual and Family Protection

www.insurancebrg.com
(224) 333-0550



Insurance Benefits Resource Group (IBRG) constructs the perfect plan to protect your **trucking and transportation** needs.

When it comes to insuring your business, you need someone who understands transportation and has the necessary relationships within the industry to go to bat for you. **Lori Grana, CIC, is not your typical insurance agent. Though she has been providing her clients with up-to-date industry knowledge and a wide range of products and services since founding IBRG in 2006, Lori is truly known for her overwhelming dedication to her clients and her sincere interest in their well-being.** IBRG is an independent insurance agency which aims to give their clients the best coverage for their needs at a competitive price. With over 50 years of combined experience, the team at IBRG are experts in the trucking/transportation industry and are uniquely qualified to put you in a favorable position with underwriters.

IBRG represents a carefully selected group of financially sound, reputable insurance vendors who can meet nearly every business, financial, or personal insurance need. Lori has certifications in the trucking and construction industries, holding the titles of TRS (Transportation Risk Specialist), CRIS (Construction Risk Insurance Specialist) and CIC (Certified Insurance Counselor), a certification which is only held by roughly 3% of insurance agents nationwide. Lori is also a member of the Motor Carrier Insurance Education Foundation (MCIEF) and attends their annual conference where she is able to maintain strong underwriter relationships. Lori and her team of IBRG professionals dedicate countless hours to continuing education in order to keep their clients informed and protected. They continually strive to be well versed on new products, regulations, and risk management practices. IBRG even employs an in-house Certified Director of Safety. This level of expertise, which is rarely found in an insurance agency, allows the IBRG team to integrate safety and insurance in their recommendations. Due to the superior experience and certifications of the IBRG staff, they are not seen as "one of the pack". What this means for their clients is that their recommendations are overwhelmingly trusted, **they often get first dibs on quoting markets, they have an edge with wholesalers, and they can get things done quicker than agents without the same certifications.** Lori and the IBRG team pride themselves in utilizing this vast knowledge of the trucking/transportation industry in order to maximize the insurance investments of their clients.

Setting up a client's insurance and risk management is just the beginning. IBRG will continually review the client's coverage, will be deeply involved in their growth plan, and will ensure that their coverage aligns with their growth. IBRG even strives to provide clients quality introductions to potential business opportunities, a service which is unlikely to be found elsewhere.

In addition to providing non-trucking liability insurance and primary auto liability insurance, IBRG covers your personal needs as well. For your convenience, IBRG offers company owners and employees a custom selection of home, auto, life, accident, and health insurances. No matter the need, Lori Grana stands out in her thoughtful advice, personal commitment to her clients' protection and success, and her warm and genuinely caring personality. Let Lori and the IBRG team see how they can assist your company today.

Our unique approach...

- Ask the RIGHT questions
- Review safety program and compliance
- Assess the true risk
- Consult with clients about hiring the RIGHT drivers
- Utilize underwriter relationships to champion the client's needs and credibility
- Negotiate on behalf of the client
- Share a strong network of business development resources
- Be proactive and anticipate client's needs
 - Conduct an insurance audit
 - Systematically review all policies to ensure the necessary coverage for the best value
 - Offer continuous support and education
- Provide policies for personal and business needs

Insurance Benefits Resource Group, Inc.
1491 Cumberland Parkway
Algonquin, IL 60102

○: 224-333-0550
C: 847-791-6080
lori@insurancebrg.com
www.insurancebrg.com